



Ocean Rate Bulletin

Frozen Beef Primals:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 3\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	80%	20 Days										
Hyundai	0%	19%	22 Days	\$235.00								20 KT	\$4,700

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 159\416

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	66%	59%	12 Days	\$184.00								18 KT	\$3,312
Evergreen	8%	7%	14 Days	\$178.00								18 KT	\$3,204
Hyundai	6%	8%	14 Days	\$179.00								18 KT	\$3,222
Mitsui OSK	4%	6%	14 Days	\$125.50								20 KT	\$2,510
K Line	4%	4%	18 Days	\$127.00								20 KT	\$2,540
Cho Yang	3%	2%	19 Days	\$159.00								18 KT	\$2,862 ²
COSCO	1%	0%	18 Days	\$3,500 ¹									\$3,500

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

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L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 25\183

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	40%	39%	16 Days	\$161.00								18 KT	\$2,898
Mitsui OSK	15%	18%	13 Days	\$162.00								18 KT	\$2,916
Evergreen	8%	6%	17 Days	\$241.00								18 KT	\$4,338
Hapag-Lloyd	8%	6%	14 Days	\$238.00								18 KT	\$4,284
Yang Ming	8%	3%	18 Days										
COSCO	7%	4%	18 Days										
Hyundai	6%	8%	13 Days	\$204.00								18 KT	\$3,672
K Line	2%	4%	18 Days	\$162.00								18 KT	\$2,916
OOCL	1%	2%	14 Days	\$162.00								18 KT	\$2,916
Sea-Land	0%	3%	24 Days	\$4,300 ¹									\$4,300

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 159\416

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	33%	25%	18 Days										
Evergreen	33%	19%	23 Days										
COSCO	17%	10%	20 Days										
K Line	17%	3%	20 Days	\$253.00								18 KT	\$4,554
Hanjin	0%	27%	14 Days										
Mitsui OSK	0%	16%	18 Days										

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 54\198

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	32%	27%	15 Days	\$224.00			100%					18 KT	\$4,234
Evergreen	19%	15%	15 Days	\$185.00			5%					18 KT	\$3,597
Yang Ming	13%	15%	15 Days	\$130.00								21 KT	\$2,730
OOCL	12%	9%	14 Days	\$108.00									\$2,268
Hyundai	11%	12%		\$231.00			5%					18 KT	\$4,366
K Line	7%	7%	15 Days	\$188.00			5%					18 KT	\$3,553
Mitsui OSK	4%	5%	14 Days	\$108.00								21 KT	\$2,268
NYK Line	1%	7%	15 Days	\$188.00			5%						\$3,553
Cho Yang	1%	1%	14 Days	\$4,580 ¹									\$4,580

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 1\10

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	49%	5%	22 Days										
OOCL	2%	0%	16 Days										
Evergreen	0%	65%	20 Days	\$240.00				\$34				18 KT	\$4,932 ²
Mitsui OSK	0%	39%	17 Days	\$247.00				\$34				18 KT	\$5,058
Hanjin	0%	10%	16 Days	\$202.00								21 KT	\$4,242
Cho Yang	0%	5%											

2 Rate is based on a CY-CY movement, not CFS-CY

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L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 2\10

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	50%	31%	23 Days	\$243.00			10%	\$34				18 KT	\$4,932
K Line	50%	10%	22 Days	\$247.00			10%					18 KT	\$4,891
Mitsui OSK	0%	39%	18 Days	\$247.00	\$34		10%					18 KT	\$5,503

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L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 715\2,987

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	22%	21%	10 Days	\$139.00								20 KT	\$2,780
Hanjin	22%	12%	11 Days	\$163.00			43%					18 KT	\$4,843
K Line	12%	13%	12 Days	\$154.00			43%						\$3,964
Hyundai	11%	13%	10 Days	\$159.00			43%					15 KT	\$4,093
APL	8%	12%	10 Days	\$139.00								20 KT	\$2,780
OOCL	6%	6%	11 Days	\$139.00								18 KT	\$2,502
Evergreen	5%	4%	11 Days	\$151.00			43%					15 KT	\$3,887
Yang Ming	5%	3%	12 Days										
NYK Line	4%	6%	11 Days	\$154.00			43%						\$3,964
Maersk	1%	1%	11 Days	\$2,050 ¹	\$20 ¹								\$2,070

¹ Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: March 1999

Month\Year: 6\163

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	47%	16%	15 Days	\$162.00								18 KT	\$2,916
Hanjin	40%	39%	17 Days	\$161.00								18 KT	\$2,898
Mitsui OSK	21%	14%	13 Days	\$162.00								18 KT	\$2,916
Yang Ming	0%	18%	16 Days										
Evergreen	0%	15%	14 Days	\$241.00								18 KT	\$4,338
Hyundai	0%	10%	14 Days	\$204.00								18 KT	\$3,672